

# Issue 5: Market Signals, OEM Control, and the Coming Hardware Wave

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The first week of September brought little movement in the IT asset disposition and electronics recycling sector. There were no new mergers, expansions, or major policy announcements. To make this week's edition useful, we are drawing from six of our latest research papers. Each one examines a theme that will shape the industry over the next several quarters, from ITAD vendor Close the Loop's downturn illustrating the limits of chasing volume without quality to late-summer economic signals pointing to weaker sentiment even as hardware demand remains resilient. We look at Hewlett Packard Enterprise's growth highlighting how OEMs are tightening control over disposition channels, and the Windows 10 licensing cutoff showing how software deadlines can swiftly change resale dynamics. We also analyze how a temporary surge in PC activity, fueled by operating system transitions, AI-capable devices, and data-center upgrades, is creating a concentrated window of elevated volumes.

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