



M&A: Tailwind Capital's First ITAD Acquisition: Assessing the DMD Systems Recovery Transaction

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Tailwind Capital has made a majority investment in DMD Systems Recovery, signaling private equity's increasing interest in ITAD. The move positions DMD for expansion, but also underscores the sector's unique compliance and operational demands. Our forthcoming *Active Capital in Sustainability and ITAD* report explores how deals like this are reshaping the industry.

Tailwind Capital took a majority stake in DMD Systems Recovery, marking its first entry into IT asset disposition (ITAD). The deal highlights private equity's growing focus on regulated, mission-critical services, positioning DMD for geographic expansion and acquisitions while raising questions about how a generalist investor will adapt to ITAD's compliance-intensive realities.

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