



## Corporate Strategy: Dave Bernstein on #ITAD Channels, Compliance and the Long Game in Enterprise Asset Disposition

Published: 13 May 2026 | Author: David Daoud

In this episode of Compliance Standards' the Trending Paths podcast, we zoom out from pallets and serial numbers to look at ITAD as a 30 year strategic story. My guest is Dave Bernstein, CEO of Anything IT, who came into the industry at Y2K and has spent decades building a channel driven, certification heavy ITAD model that now serves both Fortune grade enterprises and the US federal government in roughly equal measure. We talk about why obsolescence became a permanent business function, how certifications and "compliance as a service" change the risk equation, why AnythingIT doubles down on resellers and OEM partnerships instead of going direct, and how AI hardware, solar panels and federal work are reshaping what it means to run an independent ITAD company today.

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**Our Offices:** Boston, MA | 2361 Walnut Court, Pembroke Pines, FL 33026