

# M&A: Telamon acquires 21-year-old ITAD consultancy Retire-IT, retaining founder Kyle Marks

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Telamon Corporation has acquired Retire-IT, the Columbus, Ohio-based IT asset disposition consulting firm that Kyle Marks built over 21 years, Marks said in an interview this week confirming the deal. Terms were not disclosed. Marks will stay on as vice president of ITAD services within Telamon's enterprise services division, answering one of the first questions any acquisition like this raises: whether the person who built the client relationships is still the person running them. Marks frames the deal as more than one company absorbing another. He sees it as an early marker of a larger shift in how enterprise ITAD gets governed, an argument this piece takes up below.

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