Arrow Electronics Q3 2026: Memory Pricing Lifts Components Sales as AI Infrastructure Ties Up Inventory

Pricing Lifts Components Sales as AI

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Arrow Electronics (NYSE: ARW) | Electronic components and enterprise computing solutions distribution | Quarter ended September 2026 | Sources: Q3 2026 earnings release and earnings call transcript

1. Operational summary

Arrow Electronics posted third-quarter sales of $10.72 billion, up 39% from a year earlier. Global Components sales reached $7.94 billion, up 43%, while Enterprise Computing Solutions (ECS) sales were $2.78 billion, up 29%. ECS gross billings grew 14%, well below the 29% growth in reported ECS sales.

Pricing was the dominant driver of the quarter. Memory price increases accounted for most of the components growth on the call, and management’s fourth-quarter guidance assumes mainly unit-volume growth rather than further price gains. That assumption matters because it determines how much of the current revenue base will hold if memory pricing eases.

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